

Appendix
Joint Museums Service
Budget Monitoring report for Hartlebury Café 2015/16

	Budget £	Budgeted %	Qtr 1 £	%	Qtr 2 £	%	Qtr 3 £	%	Qtr 4 £	%	Outturn £	Actual %
Sales												
Catering	-39,840		-12,718		-15,284		-9,698		-450		-38,149	
Catering supplies	12,370		4,488		4,172		2,353		935		11,947	
Gross profit	<u>-27,470</u>	69	<u>-8,230</u>	65	<u>-11,112</u>	73	<u>-7,345</u>	76	<u>485</u>	-108	<u>-26,202</u>	69
Employees												
Salary	27,470		11,557		15,429		44,748 *		2,505		74,240	
Car allowances											0	
	<u>27,470</u>		<u>11,557</u>		<u>15,429</u>		<u>44,748</u>		<u>2,505</u>		<u>74,240</u>	
Other												
Equipment/Rental	0		53		91		128		0		272	
Laundry	0		113		257		347		26		743	
Other	0		-30		0		0		0		-30	
Insurance	0		0		0		316		0		316	
	<u>0</u>		<u>136</u>		<u>348</u>		<u>791</u>		<u>26</u>		<u>1,301</u>	
Total profit/loss	<u>0</u>		<u>3,464</u>	-27	<u>4,665</u>	-31	<u>38,195</u>	-394	<u>3,016</u>		<u>49,339</u>	-129

* includes £35,011 redundancy / pension strain

Visitor numbers - café only tickets

2007/08	1,193	first full year of operation of new café
2008/09	2,100	
2009/10	2,208	
2010/11	2,549	
2011/12	2,678	
2012/13	1,744	
2013/14	2,212	
2014/15	1,896	

	Total visitors	income	spend per head
2007/08	24,226	26,000	1.07
2008/09	23,715	36,000	1.52
2009/10	26,342	40,000	1.52
2010/11	24,342	54,000	2.22
2011/12	25,728	50,810	1.97
2012/13	24,500	47,809	1.95
2013/14	25,087	49,340	1.97
2014/15	23,491	44,689	1.90
2015/16		38,149	